

## DENNIS S. PASSOVOY (DSP57)

The University of Texas at Austin  
McCombs School of Business  
Management Department  
2110 Speedway Stop B3600  
Austin, TX 78712-0210

PERSONAL OFFICE: GSB 5.124G  
DEPARTMENT OFFICE: CBA 4.202  
WORK (DIRECT): (512) 471-2195  
MOBILE: (512) 426-1961

E-MAIL: dennis.passovoy@mcombs.utexas.edu

---

---

**EDUCATION**      **University of California, Los Angeles (UCLA)**      August, 1974

- *Master of Arts*
- *Biology, Marine Neurophysiology*

**University of California, Los Angeles (UCLA)**      February, 1972

- *Bachelor of Arts*
- *Zoology*

---

---

**PROFESSIONAL**      • Texas Group Insurance License      July 2005  
**LICENSES &**      • Private Pilot Certificate      September 2002  
**CERTIFICATES**

---

---

**APPOINTMENT**

**ACADEMIC**

**The University of Texas at Austin, Austin, TX**

- Lecturer, University Extension      F' 2003 – F' 2013
- Lecturer, Management Department      F' 2002 – Present

**PROFESSIONAL**

- **Pouch Points**, Austin, TX, advisor to the CEO      F' 2018 – 2019
- **Flatworld Knowledge Faculty Advisory Bd**, Boston, MA      S' 2013 – F' 2013
- **Austin Assoc. of Health Underwriters**, Austin, TX, member      2006 – 2013
- **United Benefit Advisors**, Indianapolis, IN, founding member      2003 – 2012
- **AOPA**, Washington, D.C., member      2002 – Present
- **The Capital Network**, Austin, TX, mentor      1995 – 2000
- **STARTech**, Austin, TX, mentor      1995 – 2000
- **Novell Dealer Advisory Council**, Provo, UT, charter member      1984 – 1986
- **Academy of Magical Arts**, Los Angeles, CA, member      1978 – Present

**COMMUNITY**

- **Project Schoolhouse**, Austin, TX, board chair, director      2019 – Present
- **Congregation Kol Halev**, Austin, TX, founding president      1995 – 2005
- **Any Baby Can, Inc.**, San Antonio, TX, director      1994 – 2005
- **Any Baby Can**, Austin, TX, director & chair      1993 – 2005

---

---

**TEACHING**  
**EXPERIENCE**

**The University of Texas at Austin, Austin, TX**

- Foundations of Entrepreneurship (BA320F)      Summer 2017
- **Social Entrepreneurship I (MAN366/67P)**      Fall 2015 – Present
- Org. Behav. – Honors – Buenos Aires (MAN336H)      Summer 2015, 2018
- Social Entrepreneurship II (MAN367P)      Spring 2015 – S'2019
- **General Mgmt & Strategy (MAN374/MAN374H)**      Spring 2014 – Present
- The Art & Science of Negotiation (MAN337.21)      Spring 2012 – Present
- Foundations of Management (MAN320F)      F' 2003 – Su' 2016
- **Organizational Behavior (MAN336/MAN336H)**      F' 2002 – Present

**RESEARCH  
NON-REFEREED  
PUBLICATIONS  
(ARTICLES)**

**Passovoy, D.** (Winter 2009). How Well Does Your Benefits Program Stack Up? *Business District Magazine*

**Passovoy, D.** (Fall 2009). How to Recruit, Retain, and Engage Your Most Important Corporate Asset. *Business District Magazine*.

**Passovoy, D.** (Spring 2009). Turning a Corporate Expense into an Asset. *Business District Magazine*.

**Passovoy, D. & Aroian, M.** (1999). Intranet & Extranet Trends in the Broker-Dealer and Financial Planning Industries – 1998. *Amicus Networks*.

**Passovoy, D.** (1998). Extranets Are Powerful Tools for Financial Services. *National Underwriter*.

**REFEREED  
PUBLICATIONS  
(ARTICLES)**

Aharonov, A., **Passovoy, D.S.**, and Herschman, H.R. (1978). Mitogenic response to epidermal growth factor: relationship to number, affinity, and down-regulation of EGF receptors in three murine embryo cell lines. *J Transmol. Struct.* 9(0): 41-45

Herschman, **Passovoy, D.S.**, H.R., Pruss, R.M., and Aharonov, A. (1978). Mitogens for murine embryo cell lines. *J Supramol Struct.* 8(0): 263-268

Rose, S.P., Stahn, R., **Passovoy, D.S.**, and Herschman, H.R. (1976). Epidermal growth factor enhancement of skin tumor induction in mice. *Experientia.* 32(0): 913-914

Herschman, H.R., Pruss, R.M., **Passovoy, D.S.**, Aharonov, A. (1978). Effector Receptor Relationships in Mitogenesis. *Journal of Supramolecular Structure.* 100-100

Herschman, H.R., Rose, S.P., Byfield, J.E., **Passovoy, D.S.** (1975). COMMON Antigen Unique to Cultured Cervix Squamous Carcinoma (CSC) Demonstrated With Xenogeneic Antisera, Proceedings of the American Association for Cancer Research. 16 (MAR). 110-110

**ACADEMIC  
RESEARCH  
EXPERIENCE**

Research Associate  
UCLA Dept. of Biomed. Engineering, LA, CA  
September 1974 – August 1978

---

<u>WORKSHOPS</u> TAUGHT	<p><u>How to use the various technologies and techniques to achieve engagement and excellence in the classroom during the COVID-19 pandemic</u> For the McCombs School, FIC, and the Provost's office <i>Facilitator, panelist, and attendee</i></p> <p><u>Sustainability Symposium</u> For McCombs Social Innovation Initiative <i>Panelist</i></p> <p><u>Entrepreneurship and Innovation</u> For Chinese Young Leaders Exchange Program <i>Facilitator and Lecturer</i></p> <p><u>Target Your Future</u> For BBA student organization <i>Panelist</i></p> <p><u>McCombs LEAD Texas Event</u> For BBA Outreach &amp; Recruitment <i>Panelist</i></p> <p><u>Empowerment &amp; Sustainability</u> For SELL <i>Presenter</i></p> <p><u>MBA Hack Job – mock lecture, panel, luncheon</u> For McCombs <i>Best of Texas</i> <i>Lecturer and panelist</i></p> <p><u>How to Negotiate a Job</u> For HBSA <i>Presenter</i></p> <p><u>Entrepreneurship and Innovation</u> For Saudi Young Leaders Exchange Program <i>Facilitator and Lecturer</i></p> <p><u>MBA Hack Job – mock lecture, panel, luncheon</u> For McCombs <i>Best of Texas</i> <i>Lecturer and panelist</i></p> <p><u>MBA Hack Job</u> Mock lecture for UT Hillel students <i>Lecturer</i></p> <p><u>How to Get an Internship</u> For Delta Sigma Pi <i>Panelist, along with 4 students</i></p> <p><u>How to Negotiate a Job</u> For HBSA</p>	<p>Summer &amp; Fall 2020</p> <p>Fall 2019</p> <p>Summer 2019</p> <p>S' 2014, Spring 2019</p> <p>Spring 2019</p> <p>Fall 2018</p> <p>Spring 2018</p> <p>Fall 2017</p> <p>Summer 2017</p> <p>Spring 2017</p> <p>Spring 2017</p> <p>Spring 2017</p> <p>Fall 2016</p>
----------------------------	--	--

*Presenter*

<u>MBA Hack Job</u> – mock lecture, panel, luncheon For McCombs <i>Best of Texas</i> <i>Lecturer and panelist</i>	Spring 2016
<u>How to Negotiate a Job</u> For HBSA <i>Presenter</i>	Fall 2015
<u>Life at McCombs</u> For Charles Lui's FIG <i>Guest Speaker</i>	Fall 2015
<u>MBA Hack Job</u> – mock lecture, panel, luncheon For McCombs <i>Best of Texas</i> <i>Lecturer and panelist</i>	Spring 2015
<u>Life at McCombs</u> For Polymathic students <i>Guest Speaker</i>	Spring 2015
<u>MBA Hack Job</u> – mock lecture, panel, luncheon For McCombs <i>Best of Texas</i> <i>Lecturer and panelist</i>	Spring 2014
<u>Case Judging Criteria</u> For SCMSO – Case Competition Development Program <i>Guest Speaker</i>	Spring 2014
<u>Research and Analysis Phase of Client Projects</u> For Consult Your Community <i>Guest Speaker</i>	Spring 2014
<u>McCombs Executive Summit</u> <i>Panelist, Speaker, and Case Competition Judge</i>	Spring 2014
<u>Job Recruitment</u> For Delta Sigma Pi <i>Speaker</i>	Spring 2014
<u>LMS Faculty Seminar on Conversion from BB to Canvas</u> For Center for Teaching and Learning <i>Speaker</i>	Fall 2013
<u>Canvas LMS Pilot Program</u> For Center for Teaching and Learning <i>Participant, Speaker, Panelist</i>	S' 2013 – Fall 2013
<u>MBS Hack Job</u> For <i>Explore UT</i>	Spring 2011

*Speaker* (with Mihran Aroian)

Who's the Boss? Spring 2010  
For *Explore UT*  
*Speaker*

Various Topics on Employee Benefits 2006 – 2011  
For United Benefit Advisors Spring & Fall  
Conferences  
*Speaker*

Starting a Business Fall 2004  
For Young Entrepreneurs Organization  
*Speaker*

<u>WORKSHOPS</u> ATTENDED	<u>The History of the Black Experience</u> by Leonard Moore	Summer 2020
	<u>Effectively Streaming Online Classes (&amp; a host of others during the COVID-19 pandemic)</u>	Sp, Su, and Fall 2020
	<u>Designing Oral Communication Assignments That Build Skills and Save (Your) Time</u>	Spring 2020
	<u>LAITS Tour</u>	Fall 2019
	<u>What Works in the Classroom</u>	Fall 2019
	<u>Flipping Classrooms</u> by Cara Biasucci	Fall 2019
	<u>Career Management for Lecturers</u>	Spring 2019
	<u>Building Safe Workplaces</u>	Spring 2019
	<u>Elevate: Diversity &amp; Inclusion Conference</u>	Spring 2019
	<u>McCombs Book Club</u> by Kristina Zvinakis	Fall 2018 – Present
	<u>Inclusive Teaching Seminar</u>	Fall 2018
	<u>Be Color Brave, Not Color Blind</u> by PWC	Summer 2018
	<u>Identify Safety in Educational Settings</u>	Spring 2018
	<u>Blockchain Conference</u>	Spring 2018
	<u>Inquiry Flag Workshop</u>	Spring 2017
	<u>HBSP Case-Based Seminar</u>	Spring 2016
	<u>Diversity in the OB Discipline</u> by Dr. Martin Davidson	Spring 2016
	<u>McCombs Lunch &amp; Learn</u>	Fall 2015
	<u>Writing Faculty Alumni Retreat</u>	Fall 2015
	<u>Academic Integrity and Plagiarism Conference</u>	Spring 2015
<u>Texas Enterprise Speaker Series</u> by Paul Woodruff	Spring 2015	
<u>Texas Enterprise Speaker Series</u> by Dr. Ethan Burriss	Spring 2015	
<u>Faculty Teaching Colloquium</u>	Spring 2015	
<u>Joint Texas A&amp;M / UT Austin Annual Faculty Senate</u>	Spring 2015	
<u>Conscious Capitalism Workshop, Acton School of Biz</u>	Spring 2015	
<u>LGL Leadership NCCL Summit on Trust</u>	Fall 2014	
<u>UGS Faculty Writing Workshop/Retreat (2-days)</u>	Fall 2014	
<u>LGL Leadership NCCL Summit on Character</u>	Spring 2014	
<u>Academic Integrity Meetings</u> by Mihran Aroian	Spring 2013	
<u>McCombs Teaching Excellence Series</u>	Spring 2013	
<u>Dean's Leadership Society Reception</u>	Spring 2013	
<u>Structured Controversy in the Classroom</u>	Fall 2011	

<u>SERVICE</u> THE UNIVERSITY OF TEXAS AT AUSTIN	<u>Member</u> – <b>Online Education Task Force (OETF)</b>	Summer 2020
	<u>Member</u> – <b>Central IT Executive Commission (CITEC)</b> Appointed by the university CFO to a temporary commission empowered to advise the CFO and President on matters related to over 150 UT Austin IT services	Aug. 2017 – Feb. 2018
	<u>Member</u> – <b>Strategic IT Advisory Board (SITAB)</b> Appointed to this committee as chair of C-13 – it advises the CFO and President on matters related to IT on campus (currently on-hold pending a new CIO)	Fall 2016 – S’ 2017
	<u>Member</u> – <b>CIO/IT Governance Committee</b> Appointed to this committee as chair of C-13 – it advises the CIO on matters related to IT on campus (currently on-hold pending a new CIO)	Fall 2016 – S’ 2017
	<u>Member</u> – <b>UGS Ethics &amp; Leadership Committee</b>	Fall 2016 – S’ 2017
	<u>Member</u> – <b>BDP Social Entrepreneurship &amp; Non-Profit Faculty Panel</b>	Fall 2015 – Present
	<u>Chair</u> – <b>C-13 Information Technology Committee</b> Appointed by the Faculty Council to serve on this committee which advises the campus CIO, CFO, and President on strategy related to IT on campus	Fall 2015 – Present Co-Chair: 2015/2016 Chair: 2016 – 2017 Co-Chair: 2018-2019
<u>SERVICE</u> MCCOMBS SCHOOL OF BUSINESS	<u>Member</u> – <b>UGS Writing Flag Committee</b>	Fall 2014 – S’ 2015
	<u>Member</u> – <b>Faculty Council</b> Elected as a representative from the McCombs School to serve on this university-wide council that represents faculty interests on campus	Fall 2014 – S’ 2018
	<u>Chair</u> – <b>Enactus USA Faculty Advisory Council</b> One of 25 faculty advisors representing 404 student teams from colleges and universities around the US, advising Enactus USA	Fall 2013 – Fall 2019 Chair: 2017 – 2019
	<u>Faculty Advisor/Sam Walton Fellow</u> – <b>Texas Enactus</b> Student organization focused on using business concepts to create sustainable and empowering solutions to social problems (social entrepreneurship)	Spring 2011 – Present
	<u>Member</u> – <b>Faculty Task Force (COVID-19 pandemic)</b> Volunteered to help other faculty members in McCombs to cope with the stress of coping with the pandemic and transferring their courses to an online format in such a short period of time.	Spring & Summer 2020
<u>SERVICE</u>	<u>Peer Reviewer</u> – <b>McCombs Teaching Observation</b>	Sp 2019 & Sp 2020

MANAGEMENT DEPARTMENT	Asked by the Teaching Observation Committee to be a Peer Reviewer of one of the faculty in the Management Department.	
	<u>Facilitator – Captain’s Academy</u> <i>Captain’s Academy</i> is a leadership training program designed to enhance the capacity development for high school sports captains. Over 500 high school captains have completed the program to date.	Fall 2018
	<u>Mentor – SELL</u> <i>SELL</i> (Social Entrepreneurship Learning Lab) is a student run organization here at UT Austin that teaches and facilitates the process of social innovation with a focus on the ideation phase.	F’ 2018 – Spring 2019
	<u>Attended &amp; Read Names – BBA Commencement</u>	Spring 2019
	<u>Attended – BBA Commencement</u>	Spring 2018
	<u>Attended – BBA Commencement</u>	Spring 2017
	<u>Attended &amp; Read Names – BBA Commencement</u>	Spring 2016
	<u>Attended – BBA Honors Colloquium</u>	Summer 2015
	<u>Attended &amp; Read Names – BBA Commencement</u>	Spring 2015
	<u>Attended – BBA Commencement</u>	Spring 2014
	<u>Attended – BBA Honors Colloquium</u>	Summer 2014
	<u>Attended – BBA Commencement</u>	Spring 2013
	<u>Attended &amp; Presented – BBA Honors Colloquium</u>	Spring 2010
<u>SERVICE</u> COMMUNITY	<u>Judge – Re[Verse] Pitch Competition</u> The [Re]Verse Pitch Competition is a social innovation program to help turn valuable raw materials that are currently leaving local businesses, non- profits, and institutions as waste into the foundation of new social enterprises.	Fall 2016 & S’ 2018
	<u>Mentor – American Corporate Partners (ACP)</u> Organization dedicated to helping military veterans reintegrate into corporate society and use their skills in corporate jobs (per request of President Bill Powers)	Spring 2013 – Present
<u>FACULTY- STUDENT INTERACTIONS</u>	<i>Thesis Advisor:</i> Plan II thesis (Carlyn Crow)	Fall 2020
	<i>Mentor:</i> BDP student (CE) (Hannah Torres)	Fall 2020
	<i>Thesis Advisor:</i> Plan II thesis (Celesia Smith)	Fall 2020
	<i>Mentor:</i> BDP student (CE) (Isabel Amado)	Summer 2020
	<i>Judge:</i> Texas (Global) Social Innovation Challenge	Spring 2020
	<i>Participant:</i> Freshman orientation (McCombs Kickoff)	Summer 2020
	<i>Thesis Advisor:</i> Plan II thesis (Karla Aguilar)	Sp, Su, Fall 2020
	<i>Judge:</i> UT Austin Women’s Case Competition	Fall 2019
	<i>Mentor:</i> BDP student (Angelina Alanis)	Fall 2019
	<i>Mentor:</i> BDP student (Diana Comacho)	Fall 2019
	<i>Mentor:</i> BDP student (Sam Ehrlinger)	Summer 2019, F’ 2019
	<i>Mentor:</i> BDP student (Joelyn Oladunni)	Summer 2019
	<i>Faculty Leader:</i> President’s Award - Global Learning	Sp’ 2019 – Fall 2020
	<i>Judge:</i> Sell Your Story Pitch Competition	Spring 2019

<i>Mentor:</i> UT Austin Hult Prize team	Spring 2019
<i>Attendee:</i> Private dinner at Chancellor Millikan's home	Spring 2019
<i>Judge:</i> Spring Case Competition	Spring 2019
<i>Mentor:</i> BDP student (Shreyas Sood)	Spring 2019
<i>Mentor:</i> BDP student (Monique Amado)	Spring 2019
<i>Mentor:</i> BDP student (M. Sofia Vega)	Spring 2019
<i>Mentor:</i> BDP student (Isaac Sugasawara)	Spring 2019
<i>Mentor:</i> Plan II sophomore advising (Carlyn Crow)	Spring 2019
<i>Second Reader:</i> Plan II thesis (Sebastian de Beurs)	F' 2018 – S' 2019
<i>Mentor:</i> BDP student (Sarah Robertson)	Fall 2018
<i>Participant:</i> Camp Texas	Summer 2017, '18, '19
<i>Mentor:</i> Fulbright Visit. Scholar (Farooq Mohammed)	Summer 2018
<i>Mentor:</i> Independent entrepreneur (Joshua Konkle)	S' 2018 – Present
<i>Mentor:</i> Independent entrepreneur (Anthony Matthews)	S' 2018 – Present
<i>Mentor:</i> Independent entrepreneur (Vismaya Kondapali)	S' 2018 – Present
<i>Panelist:</i> McCombs Exec Summit on Diversity (UBC)	Spring 2018
<i>Mentor:</i> BDP student (Sarah Adams)	Spring 2018
<i>Mentor:</i> BDP student (Eveling Crisostomo)	Fall 2017
<i>Thesis Advisor:</i> Humanities student (Charlotte Hewitt)	Fall 2017 – S' 2018
<i>Invited Guest Speakers:</i> 2 former Enron execs (MSI)	Summer 2017
<i>Participant:</i> Sandwiches with Professors	Spring 2017
<i>Judge:</i> Undergraduate Research Awards (URC)	Spring 2017
<i>Judge:</i> Texas Shark Tank	Fall 2016
<i>Independent Study Advisor:</i> student (Adrian Robison)	Fall 2016
<i>Attendee:</i> UBC Faculty Dinner	Fall 2016
<i>Invited Guest Speakers:</i> 2 Enron execs (MAN336H)	Fall 2016
<i>Thesis Advisor:</i> BDP student (Erin Elkjer)	S' 2016 – Fall 2016
<i>Thesis Advisor:</i> BDP student (Sujaya Darke)	S' 2016 – S' 2017
<i>Mentor:</i> MAN student (Sierra Zielke)	Spring 2016
<i>Participant:</i> DINE	S' 2016, Spring 2018
<i>Participant:</i> Coffee with a Professor	Fall 2015
<i>Judge:</i> Roden Scholars Case Competition	Fall 2015
<i>Participant:</i> Freshman orientation panels	Summer 2015
<i>Participant:</i> HBSA Professor Appreciation Dinner	Spring 2015
<i>Second Reader:</i> Plan II thesis (Aaryaman Singhal)	Fall 2014
<i>Participant:</i> Freshman orientation panels	Summer 2014
<i>Participant:</i> Several faculty appreciation events	Spring 2014
<i>Mentor:</i> MAN student (Kassandra Cardenas)	Spring 2014
<i>Attendee:</i> ABSA Networking Reception	Fall 2012
<i>Panelist:</i> SOPA	Spring 2012
<i>Judge:</i> FBA Underclassman Case Competition	Spring 2012
<i>Participant:</i> McCombs VIP Luncheon	S' 2012 - Present
<i>Panelist:</i> UMA Professor Panel	Spring 2012
<i>Judge:</i> BHP Lyceum Case Competition	Fall 2011 - Present
<i>Judge:</i> McCombs Fall Case Competition	Fall 2006 – Present
<i>Mentor:</i> BDP student (Holli Wertheimer)	Summer 2011
<i>Judge:</i> ABSA Case Competition	S'11, S'09, F'06, S'18
<i>Thesis Advisor:</i> Plan II student (Charlotte Beall)	Fall 2010 – S' 2011
<i>Judge:</i> UBC Case Competition	F' 09, F' 15, S' 16
<i>Thesis Advisor:</i> Plan II student (Christine Reppa)	F' 2008 – S' 2009
<i>Judge:</i> HBSA Case Competition	Fall 2008
<i>Participant:</i> HBSA Mock Job Interviews	Fall 2008
<i>Participant:</i> Campus iParty Competition	Spring 2007
<i>Participant:</i> Held several SWAP sessions with students	Fall 2004



(Incomplete records – numerous student interactions)

Fall 2002 – S'2004

AWARDS &  
HONORS

- Received \$21K grant from UT Green Fund Su' 2020 -- Present
- Inducted into the Enactus Hall of Fame May 2017
- Sam Walton Fellow in Free Enterprise Spring 2011 – Present
- PLUS Conversion Award for MAN366P S' 2015 – Spring 2016
- Nominated Enactus Sam Walton Fellow of the Yr Spring 2015
- Nominated Tower Service Learning Prof Award Spring 2015

BUSINESS &  
PROFESSIONAL  
EXPERIENCE

- Catalyzer, Inc.** (former LGL Leadership), Lansing, KS August 2005 – Present  
Chairman, Vice President, Principal, & Co-Founder Chair: 2017 – Present
- Resource Financial Group, Inc.**, Austin, TX Mar 2003 – Aug 2012  
President and Co-Owner
- CEO Partnerships, LLC**, Austin, TX Mar 2001 – Mar 2003  
Managing Director and Co-Founder
- Community TechKnowledge, Inc.**, Austin, TX Aug 2000 – April 2001  
Chairman
- Amicus, Inc.**, Austin, TX Jan 1995 – Jan 2001  
President & CEO and Co-Founder
- Dell, Inc.**, Austin, TX May 1993 – Jan 1995  
Vice President, Advanced Systems
- Self-Employed**, Los Angeles, CA Aug 1992 – May 1993  
Senior Management Consultant and Founder
- Evernet Systems, Inc.**, Los Angeles, CA Aug 1989 – Aug 1992  
VP Technical Services and Co-Founder
- DataLAN, Inc.**, Los Angeles, CA April 1984 – Aug 1989  
President and Co-Founder
- MetroComp, Inc.**, Los Angeles, CA Mar 1980 – April 1984  
Director of Software Operations
- MultiSystems, Inc.**, Los Angeles, CA Aug 1978 – Mar 1980  
Vice President and Co-Founder
- UCLA Dept. of Biomed Engineering**, LA, CA Sept 1974 – Aug 1978  
Research Associate

